#### Governance, Leadership, and Development



Executive Course in Communication and Governance Reform May 27, 2013 University of Southern California **Ed Campos** 

Practice Manager Leadership and Governance



#### Governance and Development:

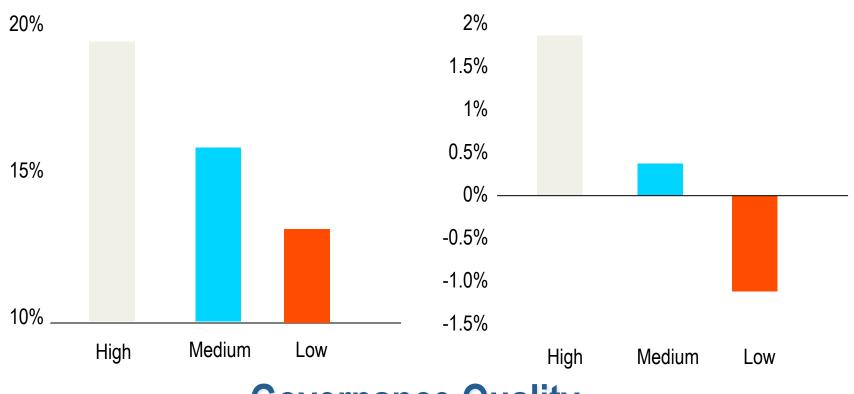
#### Lessons of Global Experience

- An effective state is crucial for growth and poverty reduction (WDR '97)
- For an effective state, good governance is a cross-cutting priority for:
  - Building a sound investment climate for growth (macroeconomic stability, rule of law, regulatory system, physical & financial infrastructure)
  - Empowering people to make growth inclusive through effective delivery of basic services (education, health, social protection)

# Good Governance matters for investment and growth



#### **Income per capita Growth Rate**



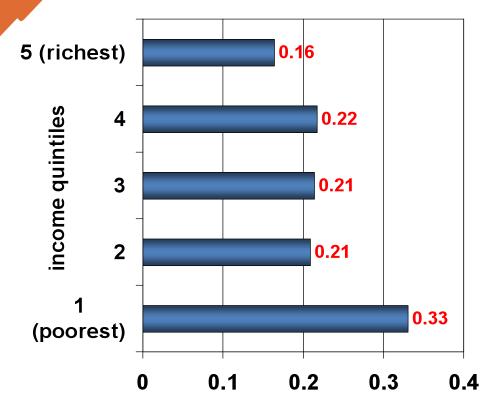
**Governance Quality** 

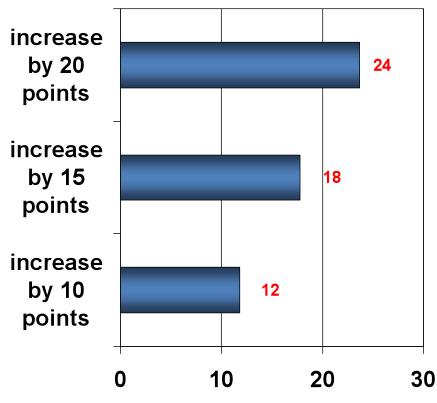
Governance Quality measured by perception of 4000 firms in 67 countries on: (i) protection of property rights; (ii) judicial reliability; (iii) predictability of rules; (iv) control of corruption. World Development Report Survey 1997



#### Good governance is pro-poor







Additional annual income growth due to an increase in the quality of governance (ICRG composite index) by 1 point

Reduction in the percentage of population living on less than \$2/ day due to the increase in the quality of governance (ICRG composite index)

Source: Knack, 2002

#### **Governance and Corruption**

Not the same thing!

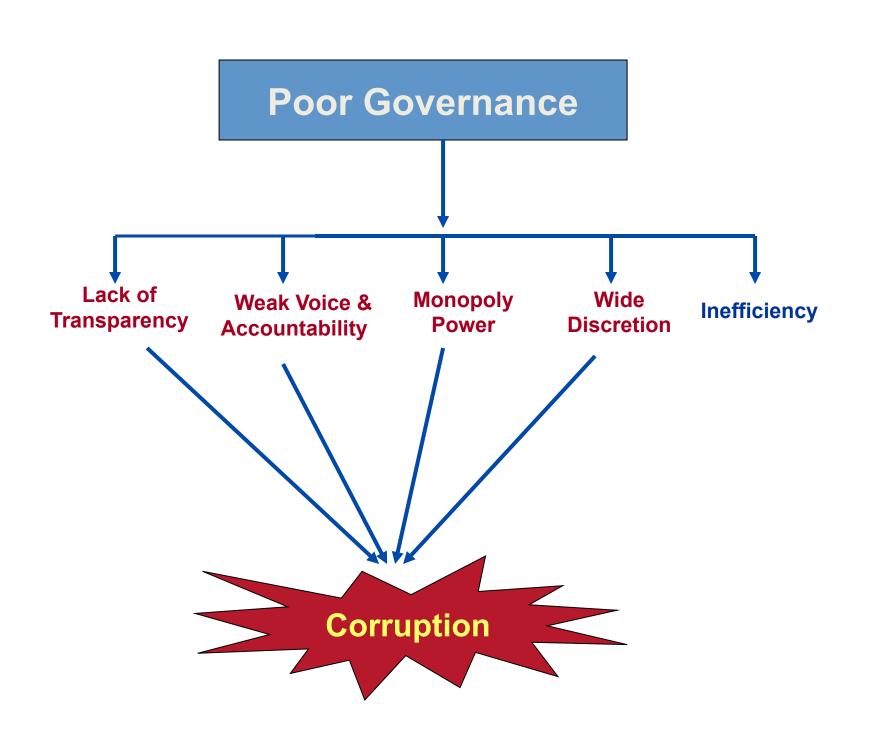


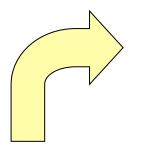
The manner in which the *State* acquires and exercises its authority to provide public goods and services



Using *public* office for *private* gain

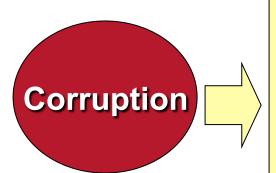
- Corruption is an outcome a consequence of weak or bad governance
- Poor *delivery of services* and weak *investment climate* are *other outcomes* of bad governance





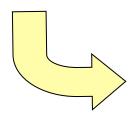
#### Administrative Corruption:

Private payments and other benefits to public officials in connection with the implementation of government policy and regulations



#### Nepotism & Patronage:

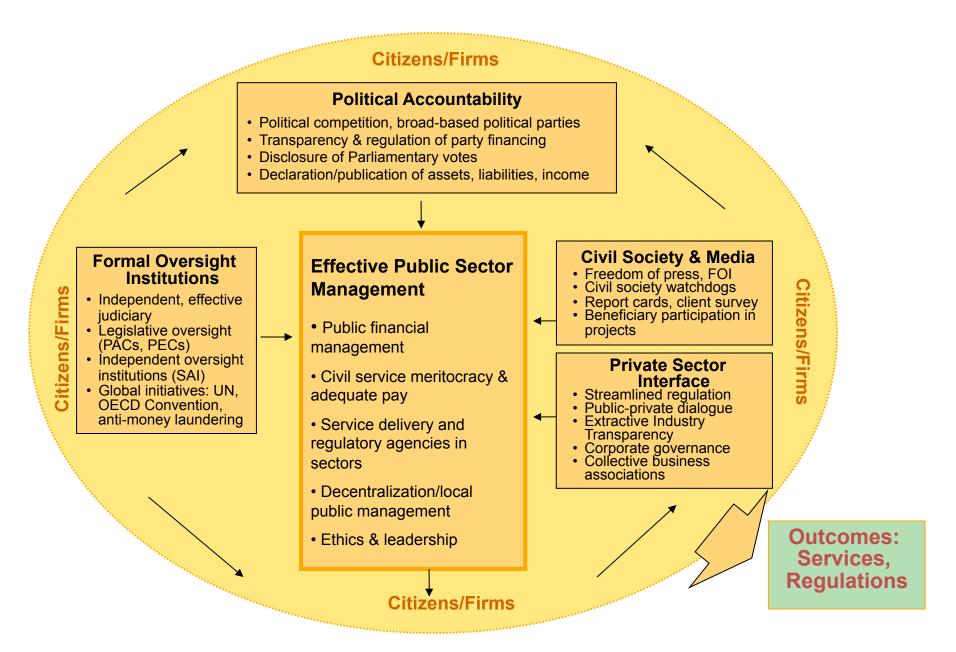
Favoritism shown to narrowly targeted interests by those in power such as granting favors, giving contracts or making appointments to office in return for political support



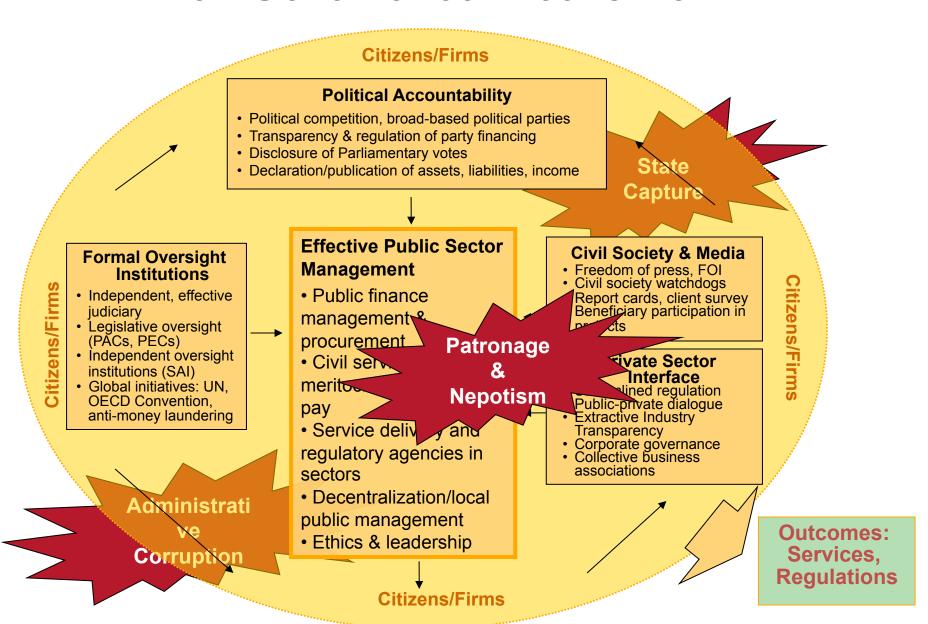
#### State Capture:

Influence of powerful economic interests in the public and private sectors in the formation of laws, regulations, policies through illegal provision of private benefits for public officials

#### Governance has many dimensions



#### When Governance Breaks Down . . .



## Diagnostics: Drilling Down the Governance Landscape

- Diagnosing Governance as a whole (Country Level)
- Evaluating corruption across sectors, e.g. procurement
- Evaluating corruption at the sector level, e.g. education



# "Measuring" Quality of Governance and Corruption at the Country Level

(Kaufmann-Kraay indices:)

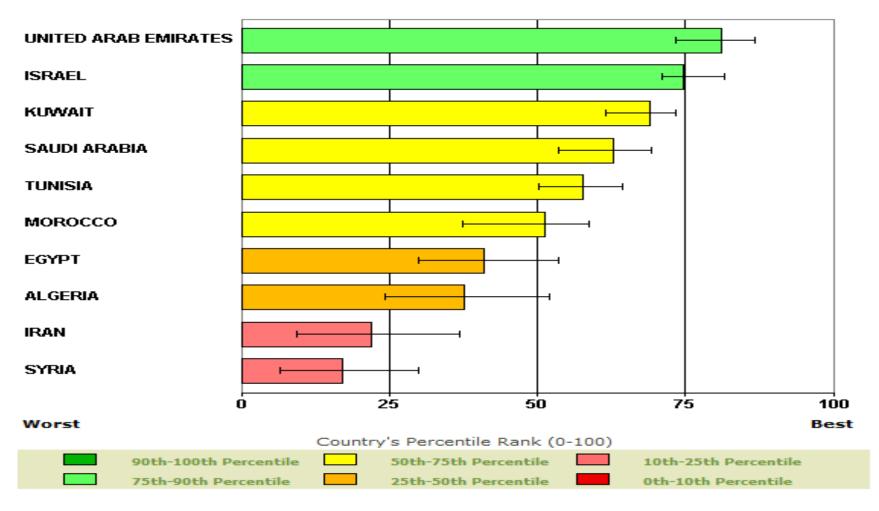
- Political stability
- Rule of Law
- Voice and accountability
- Government effectiveness
- Regulatory quality
- Control of corruption

http://info.worldbank.org/governance/wgi/index.asp

#### Control of Corruption: Cross country Comparisons

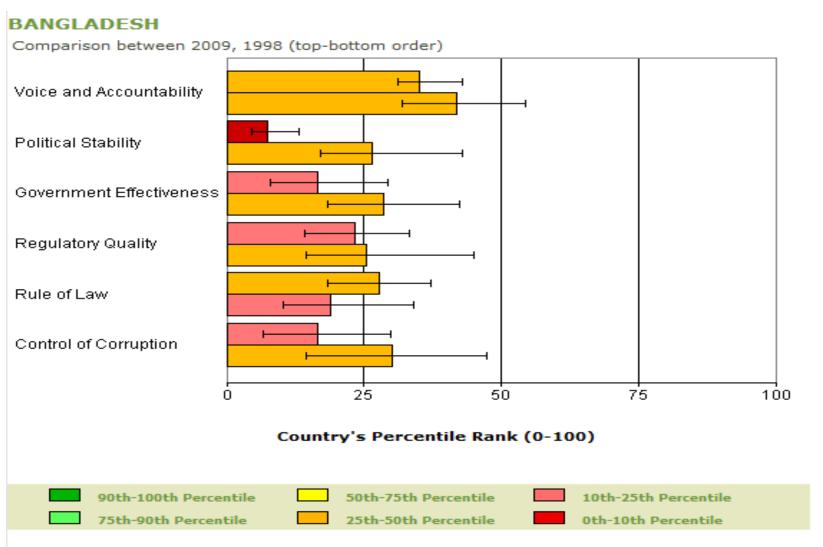
#### Control of Corruption(2009)

The data on chart is sorted in descending order from top to bottom.



Source: Kaufmann D., A. Kraay, and M. Mastruzzi (2010), The Worldwide Governance Indicators: Methodology and Analytical Issues

#### Governance Indicators: Bangladesh



Source: Kaufmann D., A. Kraay, and M. Mastruzzi (2010), The Worldwide Governance Indicators: Methodology and Analytical Issues

Governance: Within Country –Across Sectors



### Public Procurement: *Process Flow* & Corruption Risk Mapping

Stages of the Procurement Process



Governance: Within Country – Within Sector



#### Sector Level: The Value Chain & Corruption Risk Mapping

Health Sector -- Delivery of Essential Drugs

**Service** Destribution Distribution Pr**Proeuremen** Registration Selection **DBledievery** 

- Efficacy
- Labeling
- Marketing
- Use
- Warnings
- Full registration
- Reevaluation of older drugs

- Determine budget
   Determine model
   Receive and
- Assess morbidity profile
- Determine drug needs to fit morbidity profile
- Cost/benefit analysis of drugs • Issue tender
- Consistency with Evaluate bids WHO criteria

- of supply/
- distribution
- Reconcile needs and resources
- Develop criteria for tender

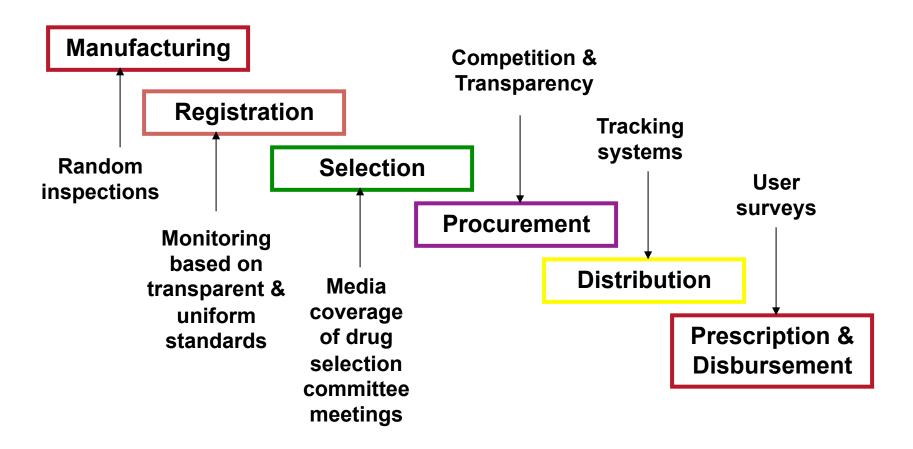
- Award supplier
- Determine contract terms
- Monitor order
- Make payment
- Quality assurance

- check drugs with order
- Ensure appropriate transportation and delivery to health facilities
- Appropriate storage
- Good inventory control of drugs
- Demand monitoring

- Consultation with health professional
- In-patient care
- Dispensing of pharmaceuticals
- Adverse drug reaction monitoring
- Patient compliance with prescription

#### Health Sector: Delivery of Essential Drugs

#### Tackling decision points vulnerable to corruption

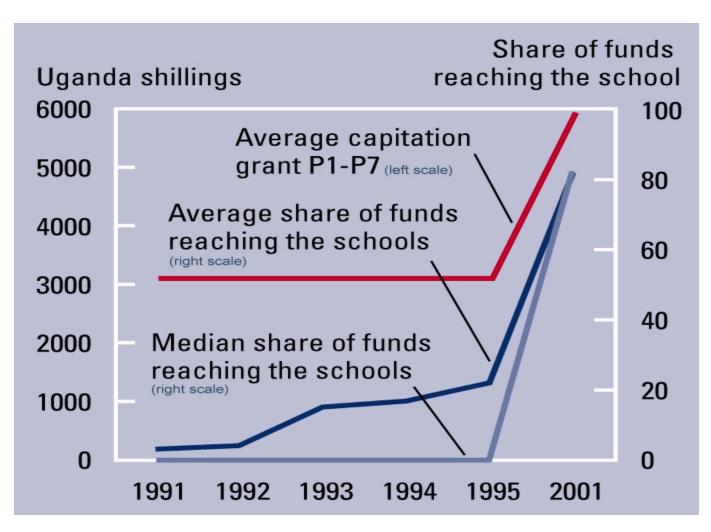


# How can we improve governance and reduce corruption?

#### **Enhancing Transparency**

#### The Power of Transparency and Monitoring:

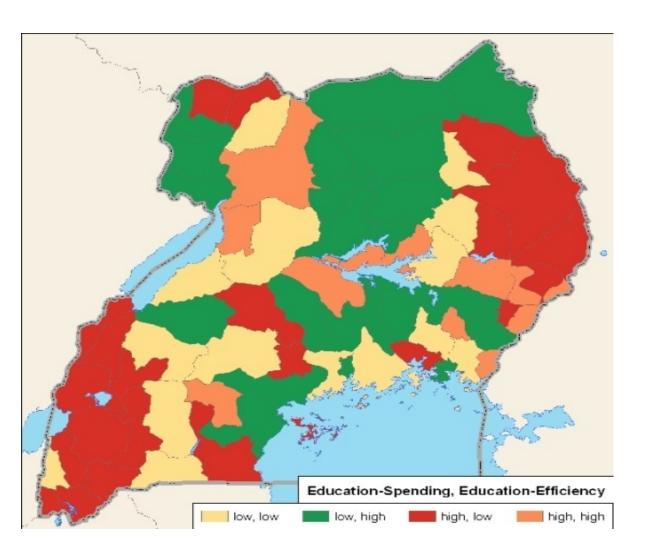
#### **PETS & Primary Education in Uganda**



Source: Reinikka and Svensson (2001), Reinikka and Svensson (2003a



# fosters dialogue on expenditure flows & efficiency



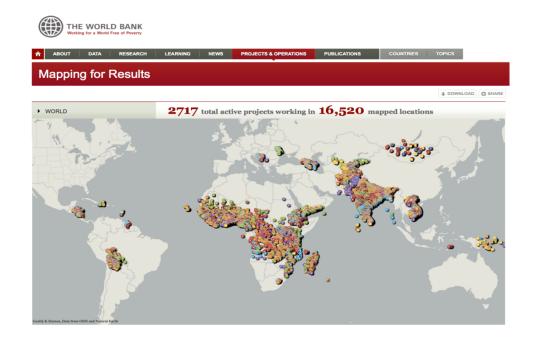
Links spending data to service delivery outcomes for all levels of government

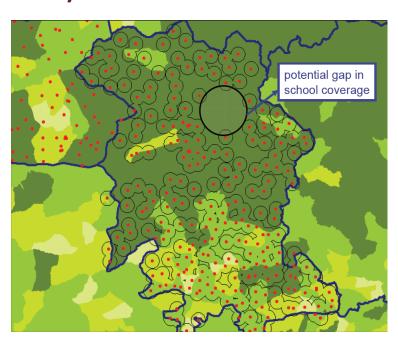
20 countries and growing, with Moldova live on website



#### Mapping for Results

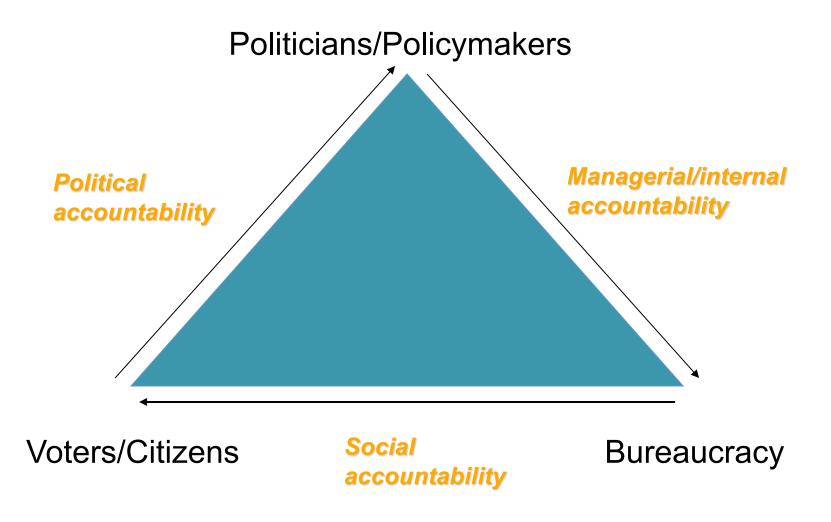
#### increases transparency of resources





#### **Enhancing Accountability**

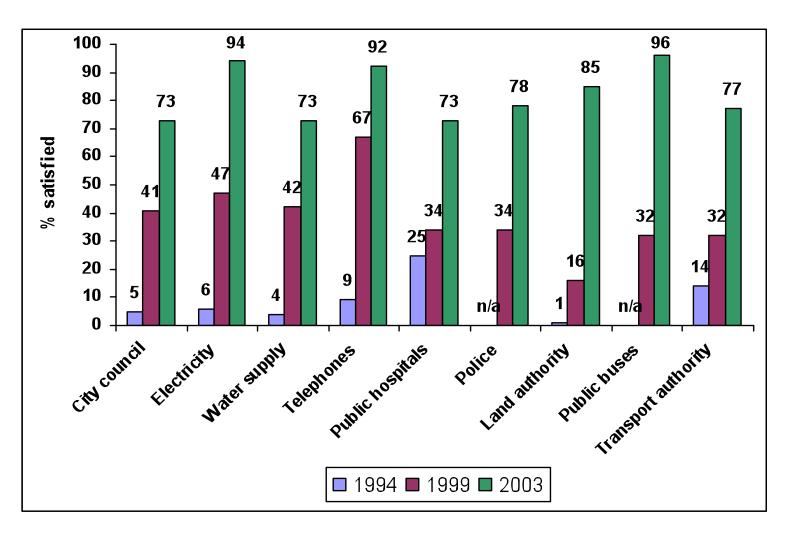
#### The Accountability "Triangle"



#### What is Social Accountability?

- . . . an approach towards building accountability
  - that relies on civic engagement,
  - where ordinary citizens and/or their organizations participate directly or indirectly in exacting accountability
  - 'demand-driven' or "bottom-up"
  - and complements non-effective, formal accountability systems

# The Report Card: Improving Public Services in Bangalore



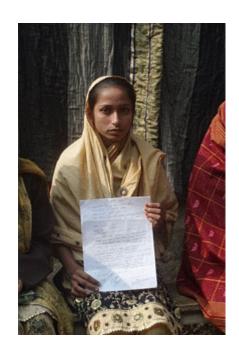
**Source: PAC** 



#### Access to Information

#### creates an enabling environment for open government

- Building the capacity of governments in Africa, South Asia, and Latin America to adopt & implement ATI and respond to citizens requests
- Increasing public awareness and civil society capacity to use ATI for government accountability

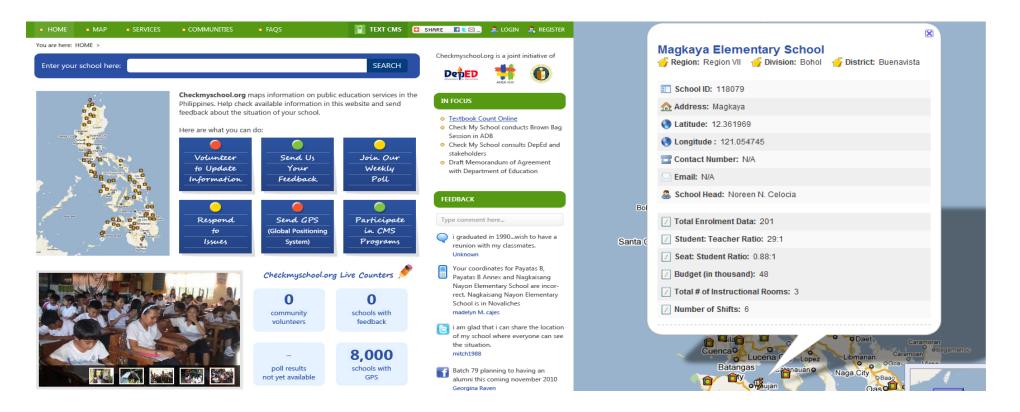


Bangladesh
Shamima Aktar uses ATI to fight
for beneficiary rights for poor women





#### ANSA Network "Check My School" project



# Increasing Competition and Reducing Discrepancy

#### Public Procurement

#### Using ICT: Chile

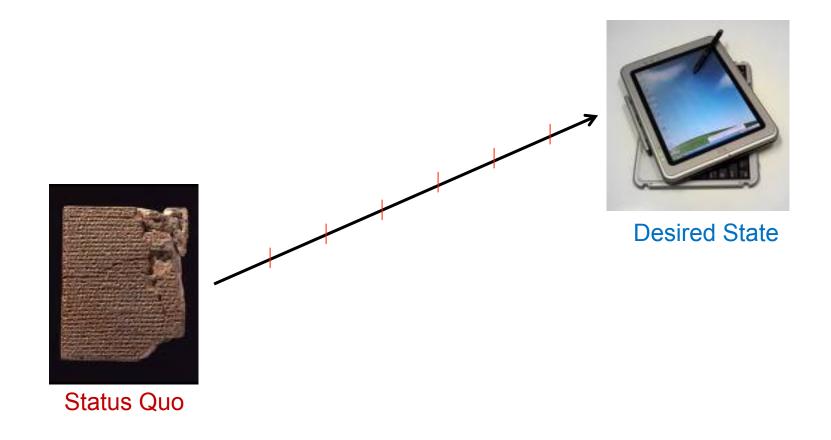
- All supplier companies register, indicating areas of business (e.g., IT, construction, furniture)
- Public agencies submit tenders through internet
- Automatic e-mail to all companies in selected area
- Online information on name, position of official in-charge
- Online information on results: who participated, proposals made, scores received, who won bid, historical record of agency's purchases and contracts

#### Engaging CSOs: Philippines

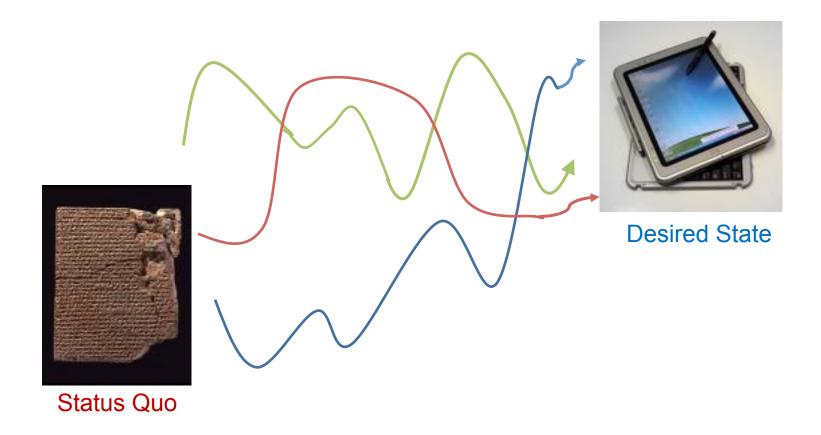
- Legal foundation a mess with over 100 laws and regulations
- New omnibus law needed for clarity and predictability in the process
- New law in 2003 with determined efforts of reform minded public officials allied with strong and unified advocacy efforts of CSOs to offset entrenched vested interests
- ♦ For credible enforcement: requirement that all bids and awards committees must have at least one observer from a certified CSO
- Extensive training of CSOs now under way

# The \$64M Question???

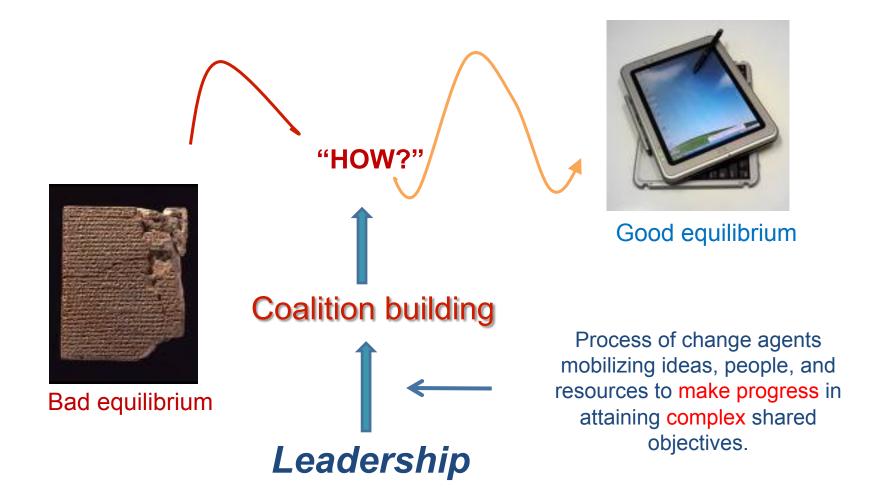
#### Change and Development



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#### The Challenge of Governance Reform



#### WBI's Leadership for Development Platform

Framework

**Adaptive Leadership** 

Diagnostics

Binding Constraints to Change

Stakeholder Mapping Implementation

**Self Mastery** (individual)

Rapid Results (team)

Strategic Communication (coalition)

#### Governance and Development

History

**Definitions** 

Framework

**Diagnostics** 

Reform Solutions



Leadership and the HOW"

Thank You